



# Nottingham Business School Management Development Programme



Turning good managers into great ones

## Enhance your skills, knowledge and career prospects

For over 30 years, Nottingham Business School has helped individuals gain new knowledge and learn practical skills to enhance their careers and make a powerful contribution to their organisations.

The Nottingham Business School Management Development Programme is a new course designed to empower you to deliver results, lead your teams and energise change. This programme will help you:

- develop your commercial acumen, project management and team leadership skills;
- appreciate how strategic and functional concerns affect day-to-day operations and how marketing, finance and staffing affect your business;
- apply a step-by-step approach to managing people, tasks and resources;
- discover contemporary models of leadership and management, including coaching;
- increase your self-awareness, identify your strengths and build a tailored personal development plan;
- become more resilient in managing workload and personal pressures;
- understand the consequences of your actions;
- identify and respond to present and future challenges in your organisation; and
- meet and learn from your peers from different organisations.

### Fact file

**Title:** The Nottingham Business School Management Development Programme

**Entry requirements:** Currently managing or about to manage a team

**Course length:** Seven days delivered over six months

**Start:** Wednesday 16 November 2011

**Location:** Nottingham City site

**Fee:** £1,950 (funding may be available)

### Who is this course for?

It is for managers and team leaders or those about to become managers. It is also a useful refresher course for established managers. The course is suitable for private, public and voluntary sectors.

### How is the course delivered?

We know the demands managers face, which is why we have kept the time you spend at Nottingham Business School to a minimum: three intensive two day workshop blocks plus one final networking event. There are no exams or formal assessments, however an NTU certificate of achievement will be presented upon successful completion of the programme.

### What will I learn?

Workshops cover a range of topics:

#### Workshop One

**Day One: Wednesday 16 November 2011**

- The Competitive Business Environment
- Leadership and Management Overview
- Gaining Employee Engagement
- Leading and Building Teams

**Day Two: Thursday 17 November 2011**

- Coaching and Mentoring
- Managing Performance

#### Workshop Two

**Day Three: Wednesday 11 January 2012**

- Business Simulation

**Day Four: Thursday 12 January 2012**

- Organisational Power and Politics
- Building Personal Resilience

#### Workshop Three

**Day Five: Wednesday 14 March 2012**

- Career Planning
- Skills Development – choose between promotion interview or coaching meeting

**Day Six: Thursday 15 March 2012**

- Creativity and Innovation
- Future Focus

**Day Seven: Wednesday 28 March 2012**

- Follow-up network event
- Certificate presentation

### What are the special features of this course?

- Assess your strengths through psychometric testing.
- Take part in a tailored business simulation.
- Create a bespoke personal development plan.
- Develop skills in either a mock interview or coaching meeting.
- Work with business actors simulating realistic scenarios.
- Gain insights from guest speakers.
- Take advantage of one-to-one leadership coaching (extra cost applies).

### Funding opportunities

Grants of up to £1,000 may be available through the Leadership and Management Advisory Service. More details at [www.ntu.ac.uk/executive](http://www.ntu.ac.uk/executive).

### Customised Management Development

This programme can be delivered just for your company and customised to your specific requirements.

### Where can I find out more?

To find out more or apply for the course, please contact us.

**Tel:** +44(0)1158 488 139

**Email:** [nbs.business@ntu.ac.uk](mailto:nbs.business@ntu.ac.uk)

[www.ntu.ac.uk/executive](http://www.ntu.ac.uk/executive)

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